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## PRESS RELEASE

### **Amalgamated Life Insurance Company Announces Melanie S. Cannon as Assistant Vice President, Worksite Division**

**White Plains, NY . . . March 31, 2015**

Amalgamated Life Insurance Company (White Plains, NY), a leading provider of insurance solutions including group life, disability, voluntary products and medical stop loss, announced today the promotion of Melanie S. Cannon to Assistant Vice President, Worksite Division. She formerly served as a Sales Executive. In her new position, Cannon will leverage a proven track record spanning over 28 years in employee benefits sales and relationship management to help drive new business opportunities relating to Amalgamated Life's extensive line of Worksite/Voluntary products, which includes: Term Life, Whole Life, Individual Short-Term Disability, Critical Illness, Accident, Dental, Vision, AD&D and Legal as well as Medical Stop Loss insurance and group ancillary benefits.

According to Amalgamated Life Executive Vice President, Sales and Marketing John Thornton, "Melanie has been a strong sales executive, who has been instrumental in our organization's steady growth within the Worksite/Voluntary product category. In addition to her strong performance building new relationships with brokers, general agents, Taft-Hartley Funds and TPAs across the New England, Mid-Atlantic and Southern Regions, she has played a vital role in developing our work flow process for our Worksite/Voluntary benefits. I am confident that she will continue to make major contributions to the success of our Worksite Division."

Prior to joining Amalgamated Life in 2009 as a Sales Executive, Cannon served with ING Employee Benefits (Boston, MA) as a Relationship Manager, where she initiated the development of its Connecticut and Western Massachusetts territory and successfully sold group life, worksite voluntary and stop loss products.

Cannon's career also includes her positions as: Territory Manager with AIG American General (Boston, MA), Account Executive with The American Hospital Association's AHA Solutions (Chicago, IL), and Director of Benefit Integration/Manager of Product Development with The Farmington Company (Farmington, CT).

Cannon earned her Bachelor of Arts in International Relations from the University of South Carolina (Columbia, SC) and her Chartered Life Underwriter credential from The American College (Bryn Mawr, PA). She is a Licensed Life/Health Agent in 40 states and has completed six of the eight courses required to become a Certified Employee Benefits Specialist.

She resides in Hartford, CT.

### **More about Amalgamated Life Insurance Company**

Amalgamated Life is a leading provider of comprehensive insurance solutions. Founded in 1943, Amalgamated life has a long history of serving diverse businesses, unions, and health and welfare funds. In 2014, the Company earned its 39<sup>th</sup> consecutive “A” (Excellent) Rating from A.M. Best Company. Amalgamated Life is a member of the Amalgamated Family of Companies which include: Amalgamated Agency, a property and casualty brokerage; AliCare, a third-party administrator; AliCare Medical Management, a medical care management firm; AliComp, a mainframe outsourcing and Information Technology solutions provider; and AliGraphics, a full-service printing and mailing company. For more information, visit: [www.amalgamatedlife.com](http://www.amalgamatedlife.com).